

# Green Business Model Innovation Business Case Study

The Business Model Innovation Playbook Business Model Innovation: Entwicklung und Controlling innovativer Geschäftsmodelle Business Model Innovation Strategy Business Model Innovation Realizing Business Model Innovation The Business Model Innovation Process Handbook of Business Model Innovation The Process of Business Model Innovation Managerial Opportunity Recognition in Business Model Innovation Public Sector Entrepreneurship and the Integration of Innovative Business Models Business Model Innovation What Is A Business Model Innovation? Business Model Innovation ICICKM 2017 14th International Conference on Intellectual Capital Knowledge Management & Organisational Learning Business Model Innovation in the Era of the Internet of Things The Purpose of Business. Where Value meets Strategic Sustainable Development Business Model Innovation - A Concept Between Organizational Renewal and Industry Transformation Business Model Innovation as a Dynamic Capability Business Model Innovation bei etablierten Unternehmen Business Model Innovation Gennaro Cuofano Michael Konter Raphael Amit S.M. Riad Shams Martin Trapp Yariv Taran Christian Müller-Roterberg Georg Stampfl Marijan Topic Lewandowski, Mateusz Daniela Andreini Charlena Kahola Allan Afuah Prof. Eric Tsui Jan F. Tesch Sophia von Petersdorff Jörg Freiling Marc Sniukas Jan-Erik van Bebber Chander Velu

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business model innovation is about increasing the success of an organization with existing products and technologies by crafting a compelling value proposition able to propel a new business model to scale up customers and create a lasting competitive advantage and it all starts by mastering the key customers the importance of business model innovation business model innovation enables you to create competitive moats a multi faceted concept analysts use business models to produce financial analyses academics study business models for the sake of classifying things most people confuse business models for business plans startups confuse business models for monetization strategies business model innovation is an experimentation mindset for entrepreneurs an entrepreneur is not a scientist business model innovation is at the same time a mindset a framework and a set of tools for entrepreneurs myth one the best product wins myth two technology is what gives a competitive advantage myth three business model innovation is just about how you make money what kind of questions do you need to ask with business model innovation paths toward business model innovation engineer an innovative business model from scratch find an innovative business model along the way use business model innovation as a survival mechanism business model innovation examples netflix business model innovation case study amazon business model innovation case study apple business model innovation case study google business model innovation case study facebook business model innovation case study is business model innovation for anyone key takeaways

der fundamentalste und ganzheitlichste handlungsrahmen eines entrepreneurs besteht im jeweiligen geschäftsmodell das auf der geschäftsidee fußt in der heutigen zeit treten verstärkt innovative unternehmen am markt auf deren ungewöhnliche geschäftsmodelle die spielregeln in den bestehenden branchen neu definieren oder sogar bisher nicht existente märkte erschaffen die begebenheit der ständigen suche nach innovativen geschäftsmodellen ist nicht allein in der philosophie kreativer unternehmen begründet sondern wird aufgrund immer kürzer werdender produktlebenszyklen steigendem konkurrenzdruck durch wettbewerber aus den aufstrebenden nationen sowie durch eine konvergenz der angebotenen produkte hinsichtlich ihres nutzenwerts für die kunden immer wichtiger jedes erfolgreiche geschäftsmodell beginnt mit einer initialen idee zielsetzung dieses schrifttums ist es diesen ersten impuls in einen systematischen prozess zur gestaltung eines konkreten geschäftsmodells zu überführen dabei wird der fokus auf die etablierung eines strategiekonformen geschäftsmodell controlling gelegt um die generierung nachhaltigen erfolges zu unterstützen

the most comprehensive global guide to business model design and innovation for academic and business audiences business model innovation strategy transformational concepts and tools for entrepreneurial leaders is centered on a timely mission critical strategic issue that both founders of new firms and senior managers of incumbent firms globally need to address as they reimagine their firms in the post covid 19 world the book which draws on over 20 years of the authors collaborative theoretical and rigorous empirical research has a pragmatic orientation and is filled with examples and illustrations from around the world this action oriented book provides leaders with a

rigorous and detailed guide to the design and implementation of innovative and scalable business models for their companies faculty and students can use business model innovation strategy as a textbook in undergraduate mba and emba degree courses as well as in executive courses of various designs and lengths the content of the book has been tested in both degree and non degree courses at some of the world s leading business schools and has helped students and firm leaders to develop ground breaking business model innovations this book will help you learn the basics of business model innovation including the latest developments in the field learn how business model innovation presents new and profitable business opportunities in industries that were considered all but immune to attacks from newcomers learn how to determine the viability of your current business model explore new possibilities for value creation by redesigning your firm s business model receive practical step by step guidance on how to introduce business model innovation in your own company become well versed in an important area of business strategy and entrepreneurship authors amit and zott anchored the book on their pioneering research and extensive scholarly and practitioner oriented publications on the design implementation and performance implications of innovative business models they are the most widely cited researchers in the field of business model innovation and they teach at the top ranked wharton school of the university of pennsylvania and the prestigious global business school iese with campuses in barcelona madrid munich new york and são paulo

there has been growing interest on business models among academics and practitioners in recent years as business model describes how an organization creates distributes and captures value and therefore can be considered the dna of the organization recently factors related to digital transformation the vital role of sustainability and social aspects along with an increasing globalization have pushed towards radical transformations in business models this book aims to further our knowledge on business model innovation in new contexts of analysis and with new perspectives of investigation insights from business model innovation are presented from studies focusing on start ups small businesses and large businesses to provide a bigger picture on new dynamics connected to digital transformation sustainability new global relationships as such the scope is on new ways to create value new components and dynamics such as digitalization and sustainability concerning the key elements of the business model value creation value configuration and value capture and new relationships between actors that may foster business model innovation it represents a valuable resource for practitioners willing to innovate business models academics aiming at finding new research lines and students keen to learn more about business models

today s profound environmental dynamics render it increasingly difficult for firms to sustain business models with returns above the industry average business model innovation aims to seize a new opportunity by crafting the right new business model it offers firms a path back to high returns and profitable growth however risk aversion and organizational rigidities may immobilize established industry players martin trapp employs an explorative multiple case study covering large european corporations to identify management practices these practices

support business unit managers in successfully realizing business model innovation and together establish a deliberate strategic level management approach

business model innovation process preparation organization and management examines a range of critical questions that merit thoughtful interdisciplinary consideration such as why do business models and their innovation in particular matter today how can the process of business model innovation be understood organized and managed adequately under increasingly volatile uncertain complex and ambiguous technological business and geo political conditions what should decision making and risk management look like under these conditions with managers whose rationality is bounded the book offers a detailed account of the relatively unknown process of business model innovation by looking into the intersection of strategic operations and innovation management organizational design decision making and performance management in doing so this book addresses fundamental issues and introduces new ideas and theoretical perspectives in envisioning and thinking about various potential scenarios of business model innovation and understanding how to organize for each of these under different conditions the book provides original arguments and suggestions for practitioners for that purpose the book also offers many compelling real life examples of business models and their innovation combining theory and practice this book is an essential read for researchers and academics of business model innovation as well as strategic management digital transformation innovation management and organizational change it will also be of direct interest to practitioners and business leaders seeking new perspectives to increase their competitive advantage

georg stampfl explores in detail the nature of business model innovation processes in established companies from the organizational and the individual perspective he outlines when and why the process of business model innovation is started how the process of business model innovation unfolds and what contributes to or inhibits success moreover the author investigates how individuals discover new business models and how innovation teams collaborate in business model innovation projects based on these insights the author provides helpful guidelines on how companies can tackle the business model innovation challenge

master s thesis from the year 2017 in the subject business economics business management corporate governance friedrich alexander university erlangen nuremberg language english abstract the goal of this master s thesis is to examine the relationship between managerial or and business model innovations bmis in established organizations in order to meet the complexity of the topic this thesis is focused on factors that hinder or help managers in recognizing business opportunities focusing on incumbent firms this paper conducts further research to identify the main influencing factors including challenges vulnerabilities and obstacles the thesis is divided into six parts starting with a brief description of the research topic including the problem position and objective second a literature review is conducted to summarize

the state of research including theoretical foundations in today's scientific literature the two fields of research bmi or are by no means treated independently from each other for the time being bmi and or are considered independently of each other it is then shown exactly how current literature treats managerial or with respect to bmi the results are then synthesized into a summary highlighting what is known and not known the areas of controversy in the literature are identified and questions are formulated that need further research the third part of the thesis consists of expert interviews derived from the literature review a guideline for interviews is developed to treat the research gaps in an appropriate way and to meet the complexity of the task setting the explorative survey aims to identify the challenges and drivers of managerial or in bmi and to identify approaches that have not yet been addressed in scientific literature to a significant extent the core of the analysis is the splitting of the bm into the elements value proposition value creation and value capture this ensures that all the facets of a company's bm are accurately addressed and form the basis for high quality results in order to cover a broad range the paper does not focus on a certain industry the interviews are conducted with an array of decision makers in organizations that have attempted or are currently attempting to innovate their bm at the business unit level or the corporate level

while private for profit businesses have typically been the most experienced with entrepreneurship the study of public sector business models is coming to the forefront of entrepreneurial discussions this shift has allowed researchers and practitioners to expand on their knowledge of positive business choices and paved the way for more profitable business empires public sector entrepreneurship and the integration of innovative business models is a comprehensive source of academic research that discusses the latest entrepreneurial strategies achievements and challenges in public sector contexts highlighting relevant topics such as public management crowdsourcing municipal cooperation and public sector marketing this is an ideal resource for managers practitioners researchers and professionals interested in learning more about public sector business ideals and how these models are shaping positive entrepreneurial communities around the world

this book presents a systematic literature review of 156 published papers on business model innovation bmi the aim is to identify and integrate the different theoretical perspectives analytical levels and empirical contexts in order to deepen understanding of this complex phenomenon the authors conduct an inductive thematic analysis based on an informal ontological classification that identifies 56 key themes within each theme discussion focuses on thematic patterns potential inconsistencies and debates and future directions and opportunities for research the book makes a number of significant contributions to the field first it offers a deeper understanding of the evolution of research on bmi through an ontological map that identifies the key thematic areas in the literature second a multilevel model is developed that clarifies the concept of bmi by identifying its drivers contingencies and outcomes third the authors identify clear and specific directions for further research and offer suggestions on research design creating an informative road map for the future the book will be of value both to scholars and researchers and to practitioners

the term business model refers to a company's plan for making a profit it identifies the products or services the business plans to sell its identified target market and any anticipated expenses they help new developing companies attract investment recruit talent and motivate management and staff the book provides a condensed introduction to the analysis and design of value based business models their key components and a practical approach to business model innovation innovating businesses you need to engage in different activities in the beginning you need to clarify your vision understand the range of design options generate ideas about each business model component and combine these ideas in a unique and viable fashion

rooted in strategic management research business model innovation explores the concepts tools and techniques that enable organizations to gain and or maintain a competitive advantage in the face of technological innovation globalization and an increasingly knowledge intensive economy updated with all new cases this second edition of the must have for those looking to grasp the fundamentals of business model innovation explores the novel ways in which an organization can generate deliver and monetize benefits to customers

this book outlines an integrative framework for business model innovation in the paradigm of the internet of things it elaborates several tools and methodologies for the quantitative qualitative analytical and effectual evaluation and analyzes their applicability and efficiency for several phases of the business model innovation process as such it provides guidance to managers decision makers and entrepreneurs on how to systematically employ the business model concept with the aim of achieving sustainable competitive advantages for researchers the book introduces cases and examples for successful business model innovation and presents an integrated approach to the methods and tools applied

master's thesis from the year 2018 in the subject business economics general grade 1.6 Blekinge Institute of Technology strategic sustainability language english abstract the current global economic paradigm centred on growth is a significant barrier in the transition towards a sustainable society business as usual companies operating within this paradigm are perceived to prosper at the expense of society and environment which is not viable on a finite planet the need to rethink the purpose of business is inevitable as maximising shareholder value has been deemed insufficient to create a sustainable society this study aimed to explore how business models can be used to create value that supports strategic sustainable development previous research proposed that the concept of business models for sustainability helps business place sustainability at the core of all consideration a qualitative research was chosen for which we employed the framework for strategic sustainable development and combined a literature review with an investigation of three expert groups to answer our research question our findings showed that compared to other value forms system value is the most appropriate concept for businesses striving towards sustainable development based on our findings six themes emerged that businesses need to address to accelerate the speed of

change towards sustainability to make a relevant contribution to the intended audience a prototype has been developed based on our findings

with the new millennium and the hype of electronic business a new movement was created that still gains momentum business model innovations deeply influenced by business informatics in the early years business models and business model innovations became a pervasive part of our business life particularly business model innovations opened the door for a thinking far beyond product and process innovations by considering new ways of designing value propositions value added architectures and sales modes business model innovations became an attractive option of recent innovation management and strategic management of the entrepreneurial kind as well especially small and medium sized entities smes found a new way to innovate without spending too much resources in uncertain investments once successfully implemented business model innovations on the micro level drive organizational renewal and or help in developing new businesses more than that business model innovations may change the rules of the game in markets and trigger processes of industry transformation on the macro level despite the considerable power of business model innovations not every innovative business model is a home run empirical evidence suggests that sophisticated new business models promise win win constellations for both customers and suppliers but face the problem of limited adoption in target markets insofar the implementation goes along with numerous obstacles little is said about the root causes of these obstacles and the ways how to cope with these challenges many of the articles of this special issue address the background of business model innovations and open the door to new debates this illuminates the rather inter disciplinary nature of business model innovations that deal with different kinds of novelties for both suppliers and customers based on schumpeter 1934 innovations may relate to products processes organizational modes as well as novel purchasing and distribution modes these novelties are often interrelated and call for an over arching frame if well designed business models can be such umbrellas and are thus useful elements of innovation and strategic management more than that they push forward the notion of systemic innovation as a core challenge for both strategic decision making and innovation the papers deal with both customers and suppliers as innovation cannot be separated from adoption processes in markets in this regard some former background issues come to the fore in this special issue such as the still under researched role of emotions and the role of diversity of people particularly in the light of different cultural backgrounds cf harima and vemuri 2015 innovating business models is among the priorities of leading companies in most recent times to keep a certain balance of value creation and value capture while business model innovations require particular capabilities to develop new industry architectures business model innovation is a challenge that often returns to top positions of the management agenda to change from one business model to another however is a different and often even more demanding challenge that is based on dynamic capabilities by dynamic capabilities companies are able to sense and seize new business opportunities and to reconfigure the company the bare existence of dynamic capabilities allows changing business models more proficiently and thus tapping the potential of new business opportunities however while business model innovations have played a role in the entire economy in recent years there are contexts where these innovative moves find a very

fertile background without necessarily excluding other companies particularly young firms seem to belong to these settings insofar entrepreneurship and business model innovations are closely linked one reason for this may be that incumbents are locked in their everyday business reinforced by specific investments and do not find enough time to go substantially beyond that thus they are prone to attacks based on innovative business models of start ups that are in need of doing something new and different to start launching their solutions in target markets entrepreneurship practice is full of examples where new ventures translated a basic innovation into a business model innovation to make a market e g facebook amazon cirque du soleil the multitude of different ventures is hard to describe exhaustively if it is possible at all in this regard it makes a difference whether the ventures are profit oriented or non profit ones papers of this special issue deal especially with this question on a more pragmatic level the question arises how to visualize the real nature of business models and how to plan and implement them in literature there is a huge variety of understandings like timmers 1998 model of three business model components the morris et al 2005 six element approach or the nine component business model canvas framework of osterwalder and pigneur 2010 in this special issue many articles adopted the more fine grained business model canvas approach that already penetrated business practice to some extent

this study adopts a dynamic capabilities perspective to explore the activities and processes through which business model innovations arise in established organisations new and innovative business models are fundamental to the commercialisation of the latest technologies performance and competitive advantage as well as value creation for customers the focal company and its ecosystem yet our current understanding of how established companies design and implement new business models is limited by a lack of empirical research based on a review of relevant literature business model innovation is presented and explored as a dynamic capability the book subsequently uses proven methodologies to gather and analyse data from five case studies in the manufacturing financial services media consulting and healthcare industries the framework developed here offers a novel understanding of how business model innovations come about in established organisations a practice it dubs crafting business models in statu nascendi

what strategic challenges are faced by both start ups and incumbent firms and what opportunities do these challenges create for business model innovation focusing on the underpinning theory and concepts of business models this book identifies new business models capable of creating sustainable competitive advantage and guides readers through their implementation a detailed introduction outlines current research in business model innovation including directions for future research and global business cases are applied throughout to illustrate key issues topics covered include market creation leadership digital technology adoption small and medium sized enterprises start ups sustainability socio economic development and conduct risk also discussed are the principles of the architecting economic systems the role of government in influencing business models design and how organisational structures must adapt in the context of business model

innovation

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